

# EVERY Watt MATTERS Educating | Partnering | Results

Your Expert Source for "Best –In –Class" Lighting Solutions

www.everywattmatters.com

# **ENGINEERING**

## Complete **LED** Solutions

Since 2008, we have been qualifying "Best-in-Class" manufacturers worldwide and contracting with them to build EWM products to our exacting specifications.

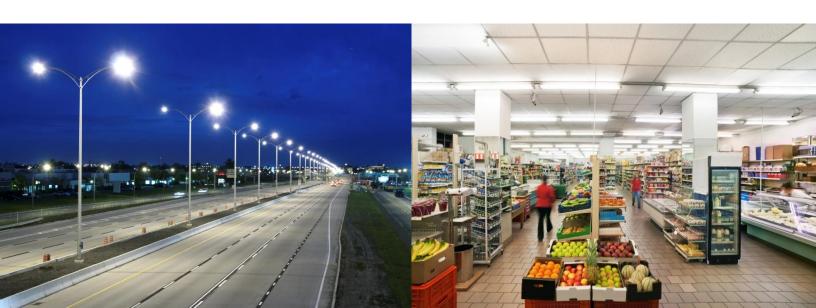
We will only work with the most competent factories whose products have the highest reliability ratings. As a result, we are able to offer an insurance backed product warranty.

Our know-how and many years of experience enable us to engineer a custom solution that provides our clients with the BEST long term value. Additionally, EWM has several patents pending covering its own proprietary lighting and control features.

# WE HELP OUR CUSTOMERS SOLVE MORE THAN THEIR LIGHTING ISSUES

- REDUCED ENERGY COSTS
   Lighting energy costs reduced by a minimum of 50% to 80%
- REDUCED MAINTENANCE COST Lighting maintenance is virtually eliminated
- IMPROVED SAFETY
   Brighter light provides a safer workplace
- INCREASED PRODUCTIVITY
   Higher quality, brighter light encourages
   better performance
- ENHANCED SUSTAINABILITY
   Achieved by drastically reducing energy consumption while delivering light when and where it's needed

#### MORE LIGHT-LESS ENERGY-NO MAINTENANCE-10+YEARS



# OUR COMPREHENSIVE 5-STEP APPROACH

#### 1. INFORMATION INTAKE

A EWM Lighting Consultant will analyze the facility's existing light fixtures and record the facility's hours of operation as well as operating patterns to determine the appropriate lighting system and controls for each work area.

#### 2. PRELIMINARY PROPOSAL

A financial analysis and quote that includes a budget for installation and all available utility rebates.

#### 3. SAMPLE PRODUCT INSTALLED

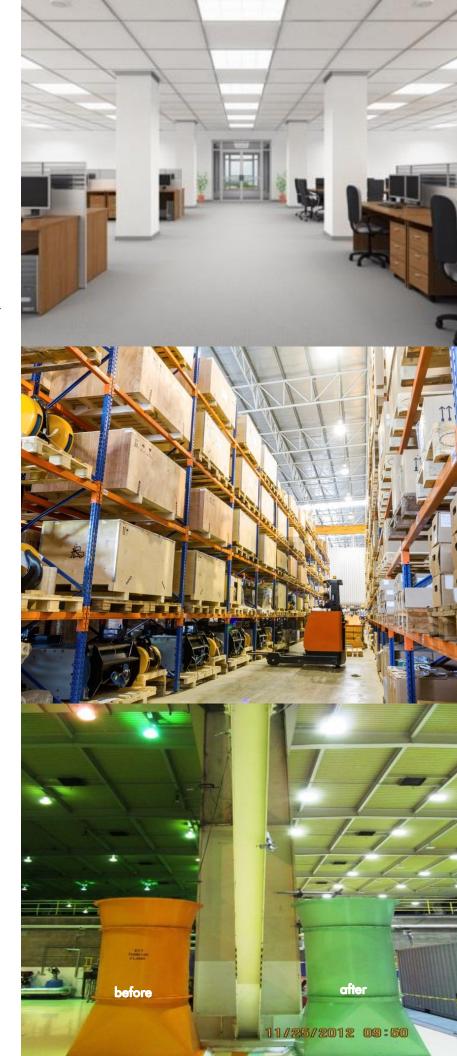
Upon agreement, sample products will be supplied to assure Client's total satisfaction and updated Proposal presented for approval.

### 4. PROJECT IMPLEMENTATION AND MANAGEMENT

EWM will schedule the product production, shipment and installation according to your preference to minimize any disruption.

#### 5. PROJECT CLOSEOUT SERVICES

- Government approved recycling or disposal of existing bulbs and fixtures at job completion
- Instruction on proper operation of new lighting system.
- Issue the Manufacturer's standard warranty or the optional insurance backed Warranty and Energy Savings Guarantee.



Partial Client List:



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#### PERFORMANCE PLEDGE

- Lighting energy cost will be reduced 50% 80%
- Dramatically Improved quality of light at the work surface
- Replacement and disposal costs of bulbs and ballasts are virtually eliminated for 10+ years
- Photometric analysis to ensure optimal product effectiveness
- A complimentary analysis to show cost savings, energy saved (kWh), maintenance savings, CO2 reduction and payback time
- <u>Seeing is Believing</u> —We provide sample products for a trial period so you can see and experience the difference first hand
- <u>Guaranteed</u> lower cost and better lighting is a phone call away: 888-234-0181

