



Lighting as a Service

Upgrade Your Lighting to LED

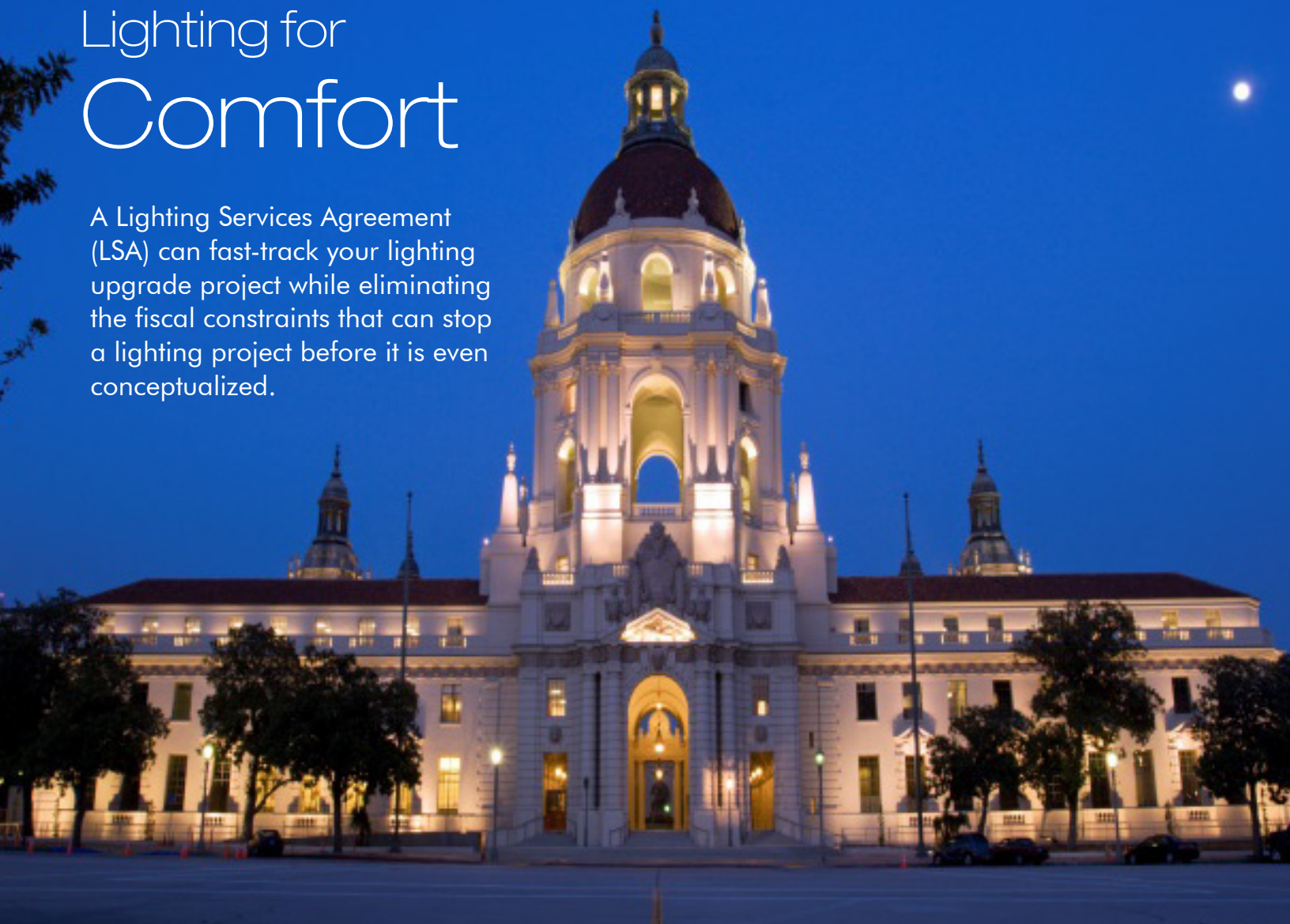
NO INVESTMENT-HIGHER QUALITY LIGHTING-GUARANTEED SAVINGS



EVERY Watt MATTERS
ENERGY SERVICES COMPANY

Lighting for Comfort

A Lighting Services Agreement (LSA) can fast-track your lighting upgrade project while eliminating the fiscal constraints that can stop a lighting project before it is even conceptualized.



You can upgrade your lighting systems, improve the light quality and reduce energy consumption without the need for any capital expenditures and the tough choices that arise during the budgeting process.

Replacing fluorescent lights that flicker and strobe with LED tubes, will eliminate the eye strain and fatigue that comes with working under conventional fluorescent lights. You'll also eliminate mercury, the health risk and the high cost of disposal that comes with every fluorescent bulb.

Using 50+% less energy consumption, LED tubes will produce brighter, clearer light without the flicker that often irritates the optic

nerve leading to employee complaints about headaches and fatigue. LED tubes contain NO hazardous materials, don't flicker or strobe and are completely recyclable.

Unlike a capital improvement project, a LSA requires NO capital investment. EWM-ESCO, LLC will make the investment to install new energy efficient lights and enter into a monthly lighting services agreement with your organization.



Enjoy the Freedom

EWM-ESCO will pay all costs involved in auditing, engineering and installing new energy-efficient lighting

EWM-ESCO will conduct a complete audit of all of your existing lights. We'll gather all of the details of your operating patterns and discover where you need brighter lights, dimmers, occupancy sensors or different color temperatures in order to produce optimum conditions.

We'll present a preliminary report that will:

- Identify the cost of operating and maintaining your current lighting system
- Recommend product upgrades
- Guarantee savings and
- Quote a monthly service fee.

If the numbers look attractive and you wish to proceed, we'll engage a third party CPA firm to verify all of the cost assumptions used to develop your current cost to operate and maintain your current lights.

A final Lighting Services Proposal and Service Contract will be presented showing:

- Guaranteed savings amount
- Ten year fixed monthly service fee and
- Option to purchase the entire system for \$1.00 at contract end





Lighting for Satisfaction

When you give us the go-ahead, we'll install samples in each area until you are 100% satisfied with the amount of light and color temperature. After you have signed off on each of the final selections, the production order will be placed with the factory.

You will be informed of the anticipated delivery and installation dates which will be coordinated with you to minimize any disruptions. EWM-ESCO will pay for all of these costs. Once the entire new lighting system is installed and operating, you'll make your first monthly payment.

EWM-ESCO, LLC maintains ownership and maintenance responsibility for the lighting system. For ten years EWM-ESCO will provide 100% of all replacements for failed LEDs and drivers at no cost.





During the contract period, EWM-ESCO will own the lighting system and will at all times provide a supply of spare parts stored in your storage room to assure you of trouble free access to any and all needed replacement parts during the contract period. Once every quarter, EWM-ESCO will pay the freight for you to return any failed parts for replacement.

[EWM-ESCO's 10 year LSA can be terminated or renewed](#)

EWM-ESCO will guarantee that you will save money purchasing:

- Electricity
- Replacement bulbs and ballasts and
- Over 80% of the labor hours used to maintain your current lighting system.

Based upon CPA verified numbers, you'll be guaranteed to save a specific minimum amount of money currently being used to pay for: lighting electricity and replacement bulbs and ballasts.

Since the expected life of LEDs are 8 to 10 times the expected life of your current lights, in addition to the cash savings on electricity and replacement bulbs and ballasts, you will be guaranteed to save a minimum of 80% of your lighting maintenance labor hours.

[Click here to register for a no cost lighting audit and to learn more about this program](#)